



TRINSEO™

# Materials. Powering Ideas.

We are a global materials company  
at the intersection of **people, technology  
and customers.**

## We are Trinseo

- Trinseo is a leading global materials company with a unique portfolio of products that share feedstocks, operations, customers and end users.
- Building on more than seven decades of manufacturing, commercial and technological expertise, we're passionately focused on delivering high performance products and innovative thinking to our customers.

**A Strong Track Record,  
A Bold Direction**

## Fast Facts

- Trinseo was founded on a unique combination of strong capabilities – strong market positions, world-class production assets and leading technology.
- More than 2,200 employees, based in 27 countries
- 34 manufacturing plants at 18 manufacturing sites around the world
- Part of Dow Chemical until 2010
- Leader in our key products: plastics, latex binders and synthetic rubber



# Trinseo Portfolio Overview

## Performance Materials Division

## Basic Plastics and Feedstocks Division

Businesses and Key Products

**Latex**  
 Styrene Butadiene (SB) Latex  
 Styrene Acrylate (SA) Latex

**Synthetic Rubber**  
 Solution Styrene Butadiene Rubber (SSBR)  
 Lithium Polybutadiene Rubber (Li-PBR)  
 Emulsion Styrene Butadiene Rubber (ESBR)  
 Nickel Polybutadiene Rubber (Ni-PBR)

**Performance Plastics**  
 Consumer Essential Markets  
 Automotive Plastics

Polystyrene (PS)  
 Acrylonitrile Butadiene Styrene (ABS)  
 Styrene Acrylonitrile (SAN)  
 Polycarbonate (PC)  
 Feedstocks

Brands

LOMAX™	MaxCoat™	ProForte™	EMERGE™
FOUNDATIONS™	MaxFoS™	EVEREST™	INSPIRE™
HPL™	MaxForte™	ProWeb	VELVEX™
ENVERSA™			CELEX™
SPRINTAN™			PULSE™

CALIBRE™	MAGNUM™
STYRON™	STYRON A-TECH™
TYRIL™	STYRON™ C-TECH

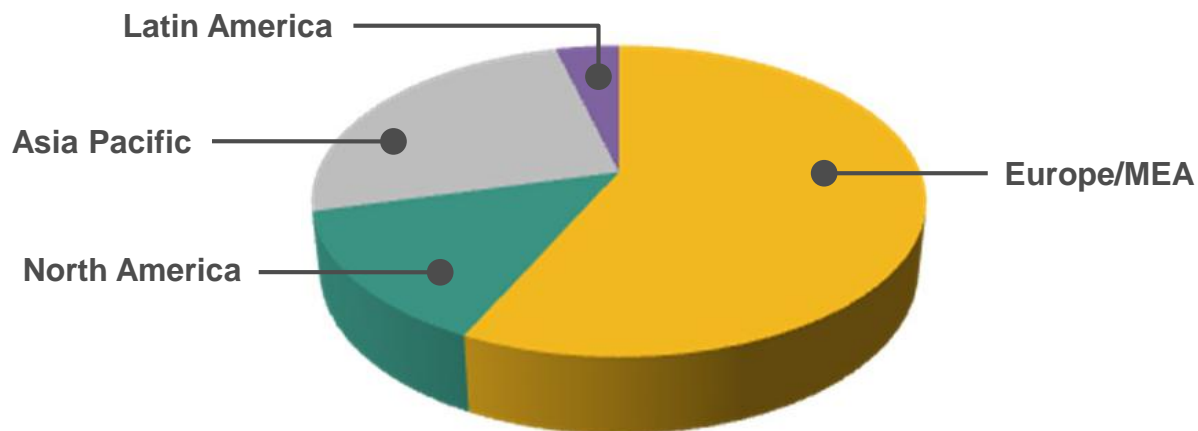
End Uses



# Revenue

	2015 Sales
Trinseo (all businesses)	Approximately \$4.0 billion
Basic Plastics and Feedstocks	Approximately \$1.8 billion
Performance Materials	Approximately \$2.2 billion

## Revenue by Geography



## Major Office Locations

- Trinseo's global operating center is located in **Berwyn, PA**, U.S.A. (Philadelphia area).
- Regional operating centers:
  - North America: Midland, Michigan USA
  - Europe: Horgen, Switzerland
  - Asia-Pacific: Hong Kong
  - Latin America: Sao Paulo, Brazil



# Global Manufacturing Locations

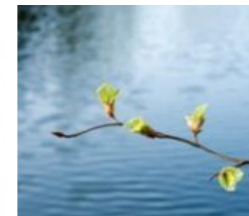
Trinseo delivers an unmatched combination of global reach, operational excellence, expertise, leading intellectual property, world-scale assets, and global R&D presence.

## Worldwide Manufacturing Assets



# Committed to Sustainability

- Trinseo aims to be a preferred partner for sustainable solutions.
- The people of Trinseo are committed to:
  - Continually innovating and developing new and improved products and processes that improve Styron's and our customers' sustainability.
  - Promoting the responsible use of our materials through product stewardship.
  - Operating responsibly with respect to the environment, health and safety, using resources more efficiently, adhering to the principles of Responsible Care®, and being a good neighbor in the communities where we operate.





## Expectations of Trinseo Suppliers

- Suppliers should have global representation and commitment, participating in all needed geographies and in all available product offerings.
  - We require suppliers to comply with our Trinseo Purchasing Ethics Policy.
  - We expect participation in e-Procurement, where appropriate.
  - We ask suppliers for commitment under REACH - if they intend to pre-register and register, as well as an approximate idea of their envisaged registration timeline.
  - We ask suppliers to be Responsible Care® compliant or similarly certified.
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## Trinseo Suppliers

- Trinseo seeks suppliers who help deliver substantial competitive advantages for our company, including those who provide the most competitive prices for raw materials and services.
- We focus on total cost impact, not just on the price, recognizing that implementation is as important as the original deal.
- Trinseo has contracted with The Dow Chemical Company for Dow to provide a range of Purchasing services to Trinseo as part of a long-term agreement.

# Discussion

**Trinseo.** Materials. Powering Ideas.